

zenith

ZENITH FOOD SOLUTIONS PRIVATE LIMITED



ABOUT **zenith**

Zenith Food Solutions Private Ltd - Incorporated under the Companies Act, 1956. Established in May 2011 | INR 50 Crores consolidate revenue per annum | 30 Sites all over the country | Accompanied by all statutory | Venturing into overseas business.

We know that original ingredients are the cornerstone of good cooking and we are devoted to providing the best quality. We're also dedicated to offering great service and we want our Customers to enjoy a memorable dining experience. Through paying fanatical attention to detail and making sure that we understand our client's needs, Service Excellence is a business imperative for us.

Quality is not an accident and our ethos is not just to meet but to exceed our client's expectations. We measure all of the key indicators of our product and service to ensure a consistently high standard of delivery. We work in partnership with a number of prestigious Clients and have developed lasting relationships in providing specialised catering and hospitality services.

Experienced Management Team

Spearheaded by industry veterans Mr. B R Ramesh and Mr. R Kumaran having a combined experience of over 50 years in the industry.

Mr. Ramesh heads operations and Mr. Kumaran leads commercial and finance functions in Zenith.

Our Mission

To serve customers with safe, hygiene and quality food on time. To be a partner in increasing clients productivity consistently through efficient operations. To meet the expectations and needs of client and customers. Awareness of all these factors and the responsible actions that result will give our efforts a sense of purpose and meaning beyond our basic financial goals.

Our Moral Values

Integrity | Honesty | Intelligibility | Respect for clients, customers, Vendors, staffs and self

Zenith is among the limited organized players with robust customer base and revenue pipeline.



Strong brand presence in south India



World class infrastructure with strong QHSE policy



Led by the industry veterans with combined catering experience of 50+ years



Key marquee clients characterized by long outstanding relationship and excellent customer retention



ISO/HACCP certified and marked by robust corporate governance and compliance practices



OUR SERVICES INCLUDE



Healthcare

1. Therapeutic patient menus
2. Catering services for attenders and staff
3. Cafeteria and kiosks
4. Dietician services



Industrial canteens

1. Factory canteens
2. Executive cafeteria
3. Pantry services
4. Design and build on - site kitchens



Education

1. Students cafeteria
2. Hostel canteens
3. Food courts
4. Hostel food catering



Offshore & Maritime

Food and support services on barges, vessels, offshore land rigs and remote site camps to serve staff.





LOGISTICS MATERIALS

- ▶ All materials are procured at / around base port from PRIME sources.
- ▶ FIFO issue method is followed all for dry / perishables / frozen foods.
- ▶ All such material is collected at central point for sorting and appropriate packaging suitable for dry / perishable / frozen foods.
- ▶ Vegetables, fruits, salads and such perishables are procured daily or as when required.
- ▶ Stocking is done on basis of “standard requirement” for each project.
- ▶ After procurement, goods are sorted, cleaned and packed in varying quantities, suitable to varying needs of specific projects.
- ▶ Such goods, after sorting and packing, are tagged with – Product / weight / Date.
- ▶ On receipt of indent, actual required quantities are increased / decreased from the standard indent and prepared for transportation.

We have our very own fleet of insulated delivery vehicles as well as warehouses for dry provisions. This is of utmost importance in the delivery of qualitative food products and to sustain the Supply Chain Management thus ensuring the integrity of the food products.

MOBILIZATION

Whenever Zenith is fortunate to be awarded an assignment



- ▶ The mobilization plan is as follows.
- ▶ On confirmation from client, proceed to their office to finalise the modalities and operational details of the project, including location and date of commencement etc.
- ▶ Four days prior to take over date – Manager Operations will visit site to inspect the following aspects:
 - (a) All equipment and facilities, quantity and status, rectification and replenishment.
 - (b) All inventories of crockery, cutlery, cooking utensils, glassware and service ware etc and submit a detailed report on the status and additional requirement if any is being indented.
- ▶ Two days prior to take over-Unit Manager and support team will arrive to commence preparatory work for take over.
- ▶ Complete inventories shall be taken over which is duly certified by outgoing caterer, Zenith and clients deputed officer.
- ▶ If essential, Zenith shall deploy additional crew to ensure the project is cleaned and set adequately in readiness for commencement.

FINANCIAL STABILITY



Zenith has the financial resources to support its commitment to the Operations and in addition is open to pro-actively investing in customers premises to develop long term partnerships.



HUMAN RESOURCE & TRAINING DEVELOPMENT

- ▶ Zenith has strong base HR for mobilizing manpower for site as per client requirement.
- ▶ We recruit skilled and qualified manpower to perform our operations.
- ▶ We train our staffs periodically to meet the site requirement.
- ▶ Manpower crisis will be handled efficiently by mobilizing from our standby crew.

EMPLOYEE SALARY DISTRIBUTION



Our Company provides salary account facility at nationalized bank to all our employees and salary is credited to their respective account with ATM debit card facility.



GREATEST STRENGTHS OF OUR COMPANY

- ▶ Qualified People (Right People In Right Place)
- ▶ Ability to define problem and present solutions.
- ▶ Sound financial background.

EMPLOYEE ATTENDANCE & PAYROLL PROCESS



- ▶ Our employees attendance is monitored by Biometric on daily basis and attendance are tracked at base office on the same day with the help of GSM facility installed in Biometric.
- ▶ Our employee payroll process is systematized and generated quickly with the help of biometrics.

VALUABLE CLIENTS



The Madras Medical Mission
"Reaching the Unreached"



Christian Medical
College, Vellore



RAMAIAH
Memorial Hospital



Pondicherry Institute
Of Medical Sciences (PIMS)



VIT University,
Vellore



Karpagam
collage of engineering



VIT-AP University



Shanmuga
Arts, Science, Technology
& Research Academy



Flowserve



Schwing Stetter



Revocoat India Pvt.Ltd.



TCL
The Creative Life



Star Boxes India Pvt.Ltd.



Teleflex Medical OEM



Schneider International



POS



M.S. Tools & Manufacturing
Company Pvt. Ltd



Efficiency and Cost Effectiveness

In any field of operation, keeping within strict budgets has never been more critical. A quality catering service is obviously a high priority, but it must also be seen in the context of other important needs such as cost effectiveness. Whatever the budget, Zenith always aims to offer the best service, within the limits agreed. Also, having worked with different customers with different needs, we can propose the most cost effective customized solution encompassing all aspects.



QUALITY

HEALTHY

SAFETY

ENVIRONMENTAL POLICY

Zenith Food Solutions Private Limited consider Quality, Healthy, safety and Environmental affairs to be an essential and integral part of its business, having a direct impact upon its operations. It will therefore conduct its activities in such a manner as to, Take into account the Quality, Health and Safety of all its employees, and that of its client's, suppliers, sub-contractors, and of third parties who may be affected by its operations. Prevent pollution and protect the environment of the work area and strive to reduce waste in all areas. Zenith will use efficiently the natural resources available to it.

Zenith Food Solutions Private Limited

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